



## **Today, UK Bikal celebrates successful 18-months partnership with DMD net based in Belgium**

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Since two years and half, UK Bikal IP CCTV Ltd works in exclusive partnership with DMD net in Belgium on innovative and high quality software Eyesoft. This easy use network video surveillance software is designed for small to large scale IP video surveillance systems with powerful features.

The partnership will, initially, work to distribute Eyesoft within the region by responding to the enquiries that Bikal generates through its marketing within the industry. But DMD net is more than a simple reseller: he also provides technical support and system integration within the region in order to fully satisfy customer needs for home to business enterprises.

“It took us 2 months to learn the features of the software and to test the hardware requirements to ensure we were fully prepared to take on the responsibility”, stated Mr. David Commers will lead the region as the CEO of DMD net. “As an exclusive Eyesoft reseller in Belgium, we are proud to provide a new service to the growing local market in which we have been working for a long time. Our IT experience is a perfect complement to Bikal IP CCTV”, he added.

As a pioneer of IP CCTV in the UK, Bikal’s aim is not to rely solely on the UK market but to expand globally. “DMD net is partner of choice in our international strategy to extend the brand and the marketing to different regions and our discussions with DMD net has led to a partnership on both a technical and customer services level”, stated Group CEO, Mr. Raj Sandhu.

### **About Bikal IP CCTV Ltd**

Bikal provides High Quality IPCCTV equipment including network IP cameras, network video recorders & CCTV software. Bikal products & services offer world leading 'IP CCTV' equipment for home and small business to enterprise class solutions. Bikal provide distribution and system integration services across the globe working directly with partners, engineers and system integrators to deliver reliable network CCTV systems.

For more information, visit [www.bikal.co.uk](http://www.bikal.co.uk)